



Mr. Lars Kallfass
Kallfass Verpackungsmaschinen GmbH.
Siemensstr. 8
72622 Nürtingen-Zizishausen

Cuautitlán Izcallí

31 - MARCH - 2000

Dear Mr. Kallfass:

I am writing to you, to let you know how pleased No Sabe Fallar, S.A. de C.V. is with the performance of the Kallfass L-bar sealers with integrated tunnels we have been purchasing during last 10 years. All equipments have fulfilled our expectations.

Before we decided to buy Kallfass L-sealers we had to do this type of packaging outside our company, with all inconveniences and costs involved. Today we package nearly every all-sorts of products in your machinery. Writing articles, disposable razors, etc. We experienced a significant reduction in downtime (60%) as we are now able to run 3 shifts in all production areas.

Kallfass equipment is found to be a good engineered piece of L-sealers and can be operated very friendly to a non-skilled operator. Since the installation of the first machine in 1991, the equipment has operated with no problems. If a problem occurs, we have always the support and assistance of your representatives Grupo Ekonorm, S.A. de C.V. when needed.

Concluding, we would like to mention, that we are quite pleased to have selected Kallfass equipment for our different packaging needs and helped us, to become a reliable export plant of our world wide operation.

Sincerely yours,

NO SABE FALLAR S.A. DE C.V.



Ing. Alfonso Garcia.

Manager Production